

07.09.2020

**Übersicht Angebotserstellung - Neue Angebote der letzten 10 Kalenderwochen**

| Vertriebsteam          |         | KW 26   | KW 27   | KW 28   | KW 29   | KW 30   | KW 31   | KW 32   | KW 33   | KW 34   | KW 35   | KW 36   | aktuelles Jahr | Vorjahr    |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|------------|
| PC001 - Thomas Müller  | Anzahl  | 8       | 6       | 11      | 0       | 0       | 0       | 8       | 12      | 8       | 9       | 8       | 286            | 404        |
|                        | Volumen | 78.700  | 66.000  | 112.000 | 0       | 0       | 0       | 84.000  | 123.600 | 84.000  | 92.000  | 79.800  | 2.889.800      | 4.084.800  |
| PC002 - Alfons Bertrou | Anzahl  | 3       | 1       | 3       | 3       | 1       | 2       | 1       | 2       | 1       | 3       | 2       | 90             | 107        |
|                        | Volumen | 28.600  | 10.300  | 26.900  | 25.300  | 13.500  | 17.800  | 11.900  | 20.600  | 10.700  | 25.700  | 21.000  | 712.200        | 850.900    |
| PC003 - Jack Smith     | Anzahl  | 6       | 3       | 5       | 5       | 3       | 5       | 9       | 5       | 3       | 4       | 9       | 206            | 315        |
|                        | Volumen | 151.300 | 77.400  | 129.000 | 127.400 | 79.400  | 130.600 | 229.000 | 128.200 | 77.800  | 105.600 | 221.150 | 5.173.750      | 7.926.200  |
| PC004 - José Hierro    | Anzahl  | 10      | 10      | 12      | 13      | 8       | 6       | 5       | 15      | 10      | 14      | 17      | 401            | 476        |
|                        | Volumen | 55.900  | 52.400  | 63.600  | 69.400  | 46.000  | 32.400  | 30.600  | 79.400  | 52.800  | 75.200  | 87.800  | 2.038.600      | 2.425.600  |
| PC005 - sonstige       | Anzahl  | 3       | 1       | 3       | 1       | 2       | 3       | 2       | 3       | 3       | 3       | 5       | 101            | 124        |
|                        | Volumen | 9.000   | 4.500   | 13.100  | 6.100   | 10.200  | 12.700  | 10.600  | 9.500   | 9.900   | 13.100  | 14.450  | 283.650        | 362.800    |
| gesamt                 | Anzahl  | 30      | 21      | 34      | 22      | 14      | 16      | 25      | 37      | 25      | 33      | 40      | 1.083          | 1.426      |
|                        | Volumen | 323.500 | 210.600 | 344.600 | 228.200 | 149.100 | 193.500 | 366.100 | 361.300 | 235.200 | 311.600 | 424.200 | 11.098.000     | 15.650.300 |

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